



**USD \$249** 



## Summary

"Turn On, Tranquillity."

Best-in-class phono stage for those who want to get the most out of their record collection.

#### **USPs**:

Intelligent Subsonic Filter for warped LPs Precise RIAA with balanced output

#### Features and Functionality:

Four MC/MM gain selections from 36-72dB Front button for load adjustment -151dBV Equivalent Input Noise Internal high-tech 1.2MHz clean power supply



**Section 1: Marketing** 



# Messaging & Tagline

In a world full of noise, welcome to **ZEN**.

"Turn On, Tranquillity."



### Story

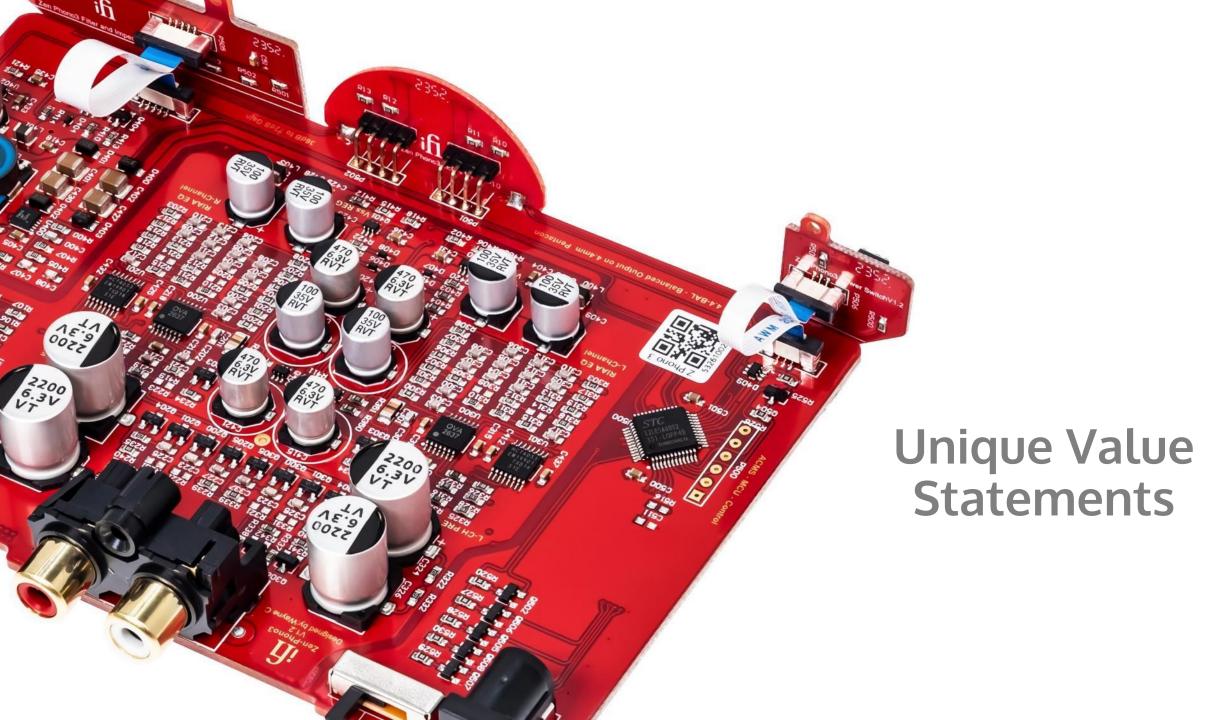
In a world where modern technology is ever-evolving, simplicity and connection are what we crave most.

The familiar act of picking your favourite LP, hearing the soft crackle before it starts and sharing a story or two with friends as you listen together.

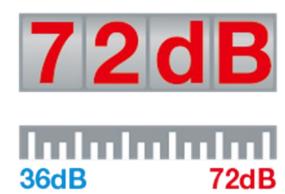
Our ZEN Phono 3 allows you to slip seamlessly back into this blissful world of vinyl, and with its enhanced features and intelligent warp filter, you can break out your over-loved LP's and hear them as new.









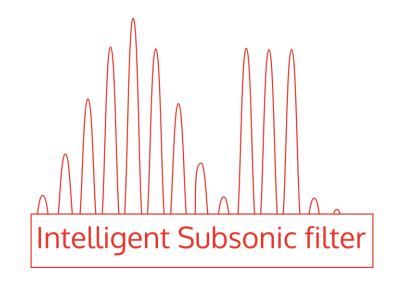


#### A Perfect Match

Supports four MM/MC gain selections from 36-72dB and four input impedance settings, ensuring optimum compatibility with a wide range of cartridges.

### **Combat Warped Records**

Features an **intelligent subsonic filter** designed to effectively remove ultra-low frequencies caused by warps, unlike typical bass-reducing filters.

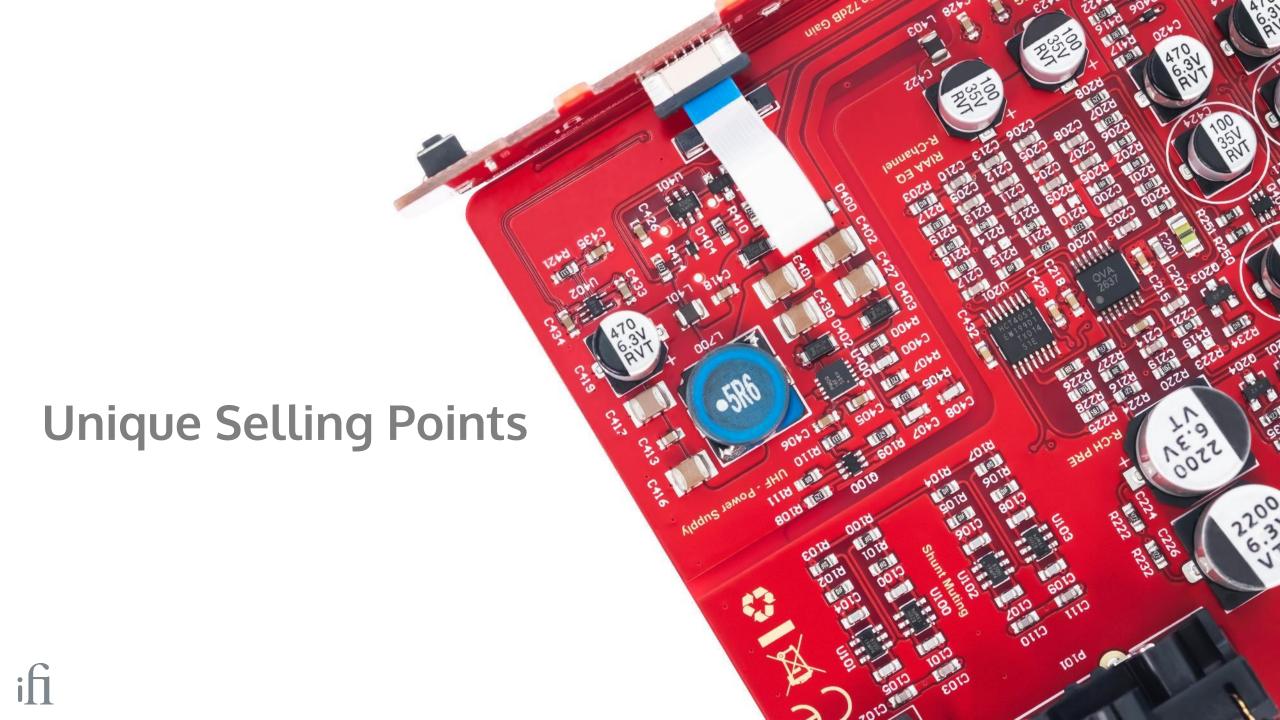




### Rivals \$1,000 Phono Amps



Boasting a super-silent noise floor with an EIN (Equivalent Input Noise) of -151dBV, ZEN Phono 3 surpasses some Class A+ models by 20dBV.





# **Key Features**

removes LP warp without removing low end



Precise RIAA EQ with +/- 0.15dB tolerance from 20Hz-20kHz

-151dBV measured **Equivalent Input Noise.** 20dBV quieter than some Stereophile Class A+



Balanced



**4.4mm balanced** and RCA line outputs

High precision, (1.2MHz) highcurrent power supply controller





36-72dB gain range and load impedance adjustment button to support a range of cartridges

# **Super Subsonic**



Our intelligent subsonic filter high passes the vertical (side) information much more heavily than the lateral (mid), as LP bass is invariably mono – due to elliptic equalising during vinyl mastering.

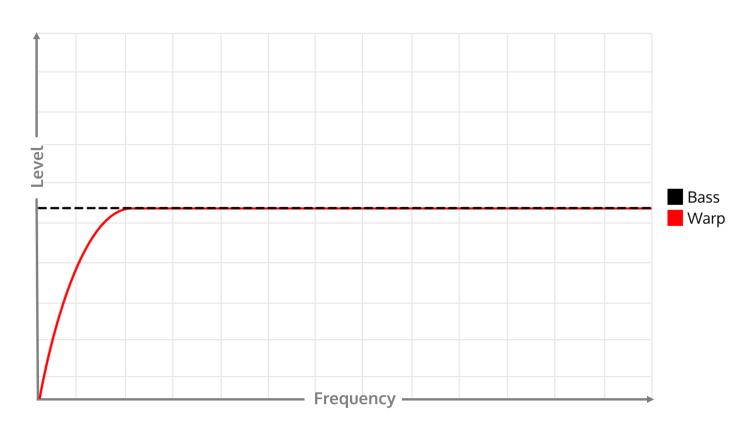
This way it **only filters record warp**, without attenuating low bass or adding group delay.

#### Subsonic Filter Frequency Response

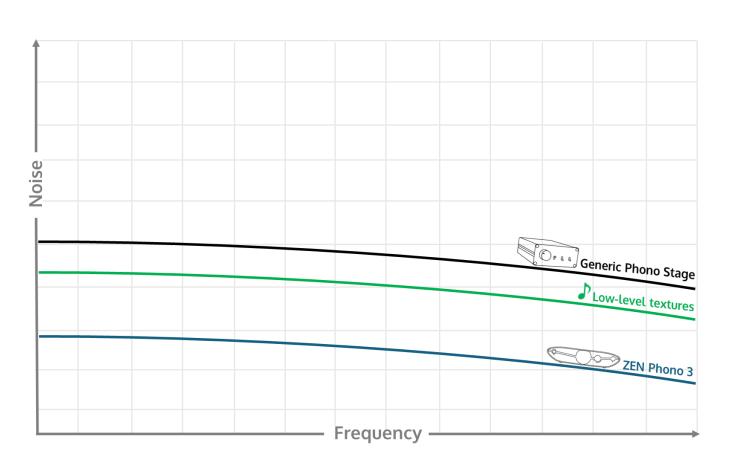
Normal subsonic filters aren't intelligent.

They're typically hated by audiophiles because they filter out the rumble from warped records – but also filter out the bass.

Our intelligent subsonic filter knows the difference between the two, and **only filters the warp**, leaving the song intact.



#### **Noise Floor Comparison Chart**



The noise floor of a typical phono stage is noticeable. This is because it sits **above** the level of the low-level textures and detail of the music.

It gets in the way of the song.

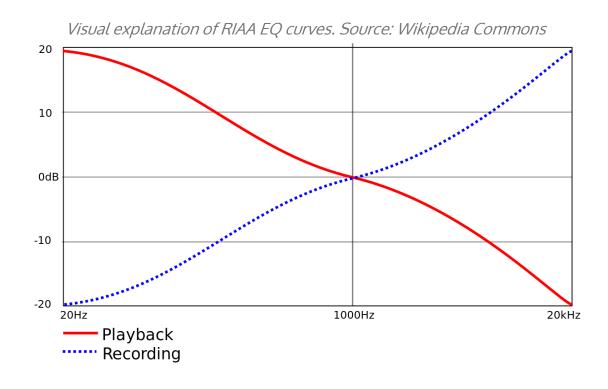
The ZEN Phono 3 is **distinctly different**.

Hear your music as it was meant to be heard;without the noise you associate with vinyl records.

## **Hear Your Record Properly**

Most records are recorded with an Inverse RIAA (Recording) Equalisation that needs to be **undone on playback.** 

ZEN Phono 3's RIAA playback equalisation curve is within a staggering +/- 0.15dB tolerance – allowing for **truthful**, **accurate music playback**.



# Target Audience



#### **Audience Groups**

#### **Characteristics:**

- **Demographics:** Individuals between 25-60.
- Income: Earning between USD 2,500-5,000 Monthly.
- Need for Phono stage: Seeking to improve their sound of their vinyl player.

#### **Categories:**

 Vinyl enthusiasts, Audio enthusiasts, Traditional Hi-Fi lovers, Analogue aficionados





**Section 2: Tech** 



# Features and Functionality



#### ZEN Phono 3 Vs. ZEN Phono





	ZEN Phono 3	ZEN Phono
Cartridge Support	MM, MC	MM, MC
Gain Settings (dB)	36, 48, 60 72	36, 48, 60 72
Load Adjustment	200pF/1kΩ/ $400$ Ω/ $100$ Ω	-
Max Output Voltage	20v RMS @ 100k	20v RMS @ 100k
Output Impedance	200 $\Omega$ Bal 100 $\Omega$ SE	$200\Omega$ Bal $100\Omega$ SE
Input Impedance	MM/MC High: $47k\Omega$ (Load $100/200pF$ ) MC Low: $1k\Omega/400\Omega/100\Omega$ MC V Low: $1k\Omega/400\Omega/100\Omega$	MM/MC High: $47k\Omega$ (Load 110pF) MC Low: $1k\Omega$ MC V Low: $110\Omega$
Frequency Response	20Hz-20kHz (+/- 0.15dB)	20Hz-20kHz (+/- 0.15dB)
Equivalent Input Noise	-151dB(A)	-151dB(A)
Harmonic Distortion	0.0027% MM re 2V Bal / 1V SE	0.003% MM re 2V Bal / 1V SE
Net Weight	456g (1.00lbs)	515g (1.14 lbs)



#### ZEN Phono 3 Vs. Phono Looks





## **Max Out Every Cartridge**

All new front button for adjusting input capacitance and load impedance settings, independently of gain settings.

MM/MC-High:  $47k\Omega$ , 100/200pF

MC-Low/V-Low:  $100/400/1k\Omega$ 

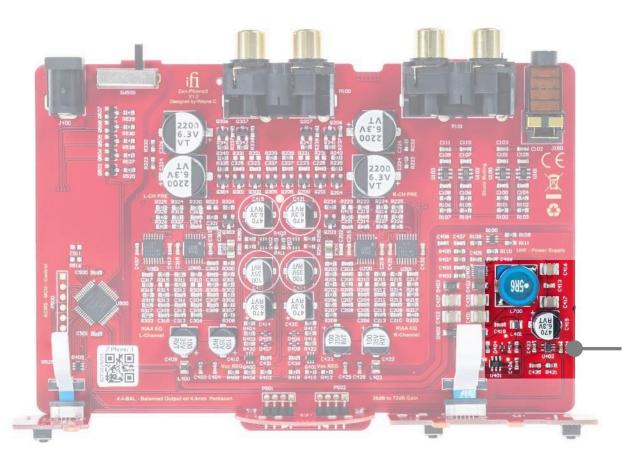


#### Minimise Crosstalk

ZEN Phono 3 is the **only** phono stage in its class to feature a **4.4mm balanced output.** 

Connect to active speakers, amplifiers or receivers with balanced inputs, and experience **reduced crosstalk and noise**.





# **Shockingly Silent**

ZEN Phono 3 boasts an Equivalent Input Noise figure of -151dBV, which is **-20dB quieter** than some Stereophile Class A+ phono's which are -131dBV.

The ZEN Phono 3 has its own high-tech 1.2MHz power supply on its own 'island' – so isolated, it does not pollute noise into the amplification stage.



Appendix

# **Specification**

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Input		RCA
Gain Settings	MM MC High MC Low MC V Low	36dB 48dB 60dB 72dB
Line Output		BAL 4.4mm/UnBAL RCA
Output Power (RMS)	Balanced UnBAL	>19.98V @ 100kΩ (THD+N<1%) >10.07V @ 100kΩ (THD+N<1%)
SNR	MM MC High MC Low MC V Low	91dB(A) 71dB(A) 89.6dB(A) 78.6dB(A)
Equivalent Input Noise	MM MC High MC Low MC V Low	-127dBV(A) -129dBV(A) -149.6dBV(A) -150.6dBV(A)
Harmonic Distortion	MM MC High MC Low MC V Low	$< 0.0027\% @ 600\Omega$ $< 0.0095\% @ 600\Omega$ $< 0.031\% @ 600\Omega$ $< 0.022\% @ 600\Omega$
Output Impedance		<200Ω BAL; <100Ω UnBAL
Frequency Response		20-80kHz (-3dB) BAL; 20-20kHz (-0.15dB) UnBAL
Dimensions		158x113x35mm (6.2" x 4.4" x 1.4")
Weight		456g (1.0 lbs)
Warranty period		12 months



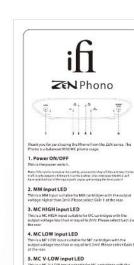
#### **Contents**

# ZEN Phono









6. SUBSONIC Filter ON/OFF

The IFI designed subsonic lifter will intelligently detect whethe subsonic frequency is a warpor a base note. It will eliminate the warps and let all the base and mid-range frequencies pass through unbouched. Therefore, it will not effect the yound qualit His ballotin system is consumed parties when the Contrangenda is bold. 

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#### **Connections**

